NARRATIVE PROGRESS REPORT

Date Submitted: 12/7/09 Date Reviewed by	y IDOC Staff and sent to ITC Rep:
Grantee: Bear Lake Convention & Visitors Bur	eau Grant # ITCG- 09-V-2
Check one: Interim 1 Final Report	Period: From <u>8/5/09</u> to <u>11/31/09</u> (See Attachment A of Grant Contract for Dates)
Grant Manager: <u>Judy Holbrook</u>	Phone: 435-946-2197

## 1. ADVERTISING

Address: PO Box 471 Garden City, UT 84028

Three ads were approved for the state travel guide (Bear Lake summer, winter and the National Oregon/California Trail Center.) Snowest Western Guide to Snowmobiling ad was approved and printed. Ads were placed in Snow Scoop Magazine and a banner ad on their web site. Advertising with the state for the NTA Business Card Book was placed. The start up costs and shoots for the Regal 360 Virtual Tours were started in the 08-V-2 grant and 2 shots from this grant and the map were completed. Placement on the Bear Lake web site was done. This is a great project that was started by the state program and partnering with them gave us an opportunity that we would not be able to do on our own. Co-op advertising with Pioneer Country Travel Council was approved for American Road Magazine, True West Source Book, and RV Life Magazine.

# 2. BROCHURE DISTRIBUTION / FULFILLMENT PIECE

Our contract with Certified Folder Display to distribute the Bear Lake brochure in 185 sites of the Wasatch, Utah area has been placed and distribution is on going. The updated Bear Lake brochure is a work in progress.

# 3. INTERNET WEB SITE & PROMOTIONS

A contract was signed with <a href="www.go-utah.com">www.go-idaho.com</a> for a 12-month period. Requests for information from this period were <a href="mailto:571 requests">571 requests</a>. <a href="Banner">Banner</a> impressions of 140,676</a> and <a href="mailto:571 clicks">571 clicks</a> to the full page promotion. We have a banner ad on the <a href="www.utah.com">www.utah.com</a> web site and 621 people have clicked on our banner this period. The banner was viewed 34,228 times. Other internet advertising is done on Snowest's web site, Utah Snow Scoop, True West Magazine, RV Life, PCTC web sites and various other links. The <a href="www.bearlake.org">www.bearlake.org</a> site received over <a href="mailto:25,451">25,451</a> visits, with <a href="mailto:76,451">76,451</a> pageviews and a 76.75% new visits this year. (See attached).

We have put a 'Hot Deals' page on our web site promoting *lodging packages* with businesses in the valley. One of our co-op partners is the Bear River Heritage Area and has Bear Lake on the itinerary of American Road magazine.

Web hosting and maintenance has been on going. Our Internet advertising has been a great value to us and we are seeing more and more visitors using the web site. We get a lot of input on how easy our site is to access information and great reviews on the new virtual tour.

## 4. TRAINING

No training has been done in this element to date.

5. **FULFILLMENT.** We have received 722 calls and emails this quarter and sent 67 fulfillment packages (from Sept. 8<sup>th</sup>). This is a measure for all of our advertising efforts.

## **Judy Holbrook**

From:

To: Sent: "Chris Newton" <chris.newton@gotravelsites.com>
"Judy Holbrook" <visitors@bearlake.org>
Monday, November 30, 2009 11:46 AM
Re: Go-utah-go Idaho

Subject:

These are the stats for Aug 2009 to Nov. 30 2009

Banner ad's on Go-Utah and Go-Idaho

Total:

Impressions: 140,676 impressions Clicks to the full page promotion: 571 clicks

Travel Planner Requests:

571





TRIP PACKAGES

EDIT PROFILE CONTRACTS STATS SIGNOUT

### Banner and link statistics

from: 8 = \ 1 = \ 2009 to: 11 \ \ 30 \ \ 2009 \ Go

# Bear Lake CVB Traffic Report

Print Report

Summary for 2009-08-01 through 2009-11-30

Your banner(s) have been viewed 34,228 times. 621 people have clicked on your banners.

# Event: Bear Lake Raspberry Festival

14 have clicked on your event link, and visited your website. 10 have clicked to view your event profile page on Utah.com.

### Event: Laketown Rodeo

3 have clicked to view your event profile page on Utah.com.

## **Event: Rich County Demolition Derby**

45 have clicked to view your event profile page on Utah.com.

## **Event: Rich County Fair**

19 have clicked to view your event profile page on Utah.com.

## Other Traffic: Bear Lake CVB

811 have clicked on your link, and visited your website.

Total Traffic: 1,523 leads.

## Banner report from 2009-08-01 to 2009-11-30

Banner/Link/Tagline	Referring Page URL	Aug.	Sep.	Oct.	Nov.	Total
Banner: 1901_8761	/ski/resorts/beaver_mtn.htm	1:697	1:808	l:1012	l:1148	1:3665
Tag Line:		B:5	B:2	B:6	B:5	B:18
Link: http://www.bearlake.org		(0.72%)	(0.25%)	(0.59%)	(0.44%)	(0,499
Banner: 1901_8762	/ski/skiing/beaver_mtn.htm	1:39	1:75	l:128	1:117	1:359
Tag Line:		<b>B:0</b>	B:3	<b>B:3</b>	<b>B:2</b>	<b>B:8</b>
Link: http://www.bearlake.org		(0%)	(4%)	(2.34%)	(1.71%)	(2.239
Banner: 1901_8763	/ski/snowboard/beaver_mtn.htm	l:94	1:97	1:172	l:171	l:534
Tag Line:		<b>B:0</b>	<b>B:3</b>	<b>B:1</b>	<b>B:1</b>	B:5
Link: http://www.bearlake.org		(0%)	(3.09%)	(0.58%)	(0.58%)	(0.949
Banner: Bear Lake CVB banner	/logan/bear_lake.htm	l:149	1:372	1:220	1:229	1:970
Tag Line: Come Play at Bear Lake		<b>B:10</b>	<b>B:24</b>	<b>B:10</b>	B:9	<b>B:5</b> ;
Link: http://www.bearlake.org		(6.71%)	(6.45%)	(4.55%)	(3.93%)	(5.469



bearlakecvb@gmail.com | Settings | My Account | Help | Sign Out **Analytics Settings** View Reports: www.bearlake.org My Analytics Accounts: Bear Lake CVB Dashboard **Dashboard** Aug 5, 2009 - Nov 30, 2009 Intelligence Beta Visitors **Traffic Sources** Visits Graph by: Content 800 Goals 400 Aug 10 Aug 20 Aug 30 Sep 0 Sep 19 Sep 20 Oct 9 Oct 19 Nov 18 Site Usage Custom Reporting Beta 25,451 Visits 44.73% Bounce Rate 76,451 Pageviews 00:03:05 Avg. Time on 3.00 Pages/Visit My Customizations 76.75% % New Visits Custom Reports Bela Advanced Segments Beta Visitors Overview Map Overlay Intelligence Bala Email **Help Resources** 350 About this Report Conversion University 20,970 Visitors Common Questions view report view report Traffic Sources Overview **Content Overview** Pages Pageviews % Pageviews 17,451 22.83% Search Engines 18,284.00 (71.84%) /lodging-camp.html 8,945 11.70% Referring Sites 5,262.00 (20.68%) /calendar.html 4,736 6.19% Direct Traffic 1,905.00 (7.48%) /camp-pic.html 3,916 5.12% /bear\_lake\_map.html 3,831 5.01% view report view report

% visits

22.83%

**Pageviews** 

17.451

**Top Content** 

Page